



**REGION 9 COUNCIL**

**AUGUST 8, 2022**

**9:30 am to 11:30 am**

**North Fork, Town Center Four, 994 Research Park Blvd., Charlottesville, VA 22911**

**This meeting is in-person and a virtual zoom link is provided in this Agenda**

**AGENDA**

- 1. Welcome** **Ray Knott, Chair**
- 2. Roll Call** **Shannon Holland, Director**
- 3. Public Comment** **Ray Knott**
- 4. Council Business – Action Item** **Ray Knott**
  - a. Meeting Minutes
  - b. Treasurer Report
  - c. Dashboard
  - d. Director Report
  - e. Memo: Request to Add Quarterly Remittance Clause to Project Contract
- 5. Electronic Meeting Policy – Action Item** **Ray Knott**
- 6. Updates from Committees and Task Forces, if any** **Ray Knott**
- 7. Comprehensive Economic Development Strategy (CEDs) - Update** **Patrick Mauney, Exec. Dir. RRRC**  
**Christine Jacobs, Exec. Dir. TJPDC**
- 8. Project Update – Statewide Projects** **Ray Knott**
- 9. Project Update – Accelerating Regionally Significant Sites** **Helen Cauthen, President Central Virginia Partnership**
- 10. Site Readiness:**
  - **Region 9** **Ray Knott**
  - **Site Readiness: Virginia Business Ready Sites Program** **John Loftus, Manager, Sites & Buildings, Real Estate Solutions, Virginia Economic Development Partnership**
  - **What’s Next?** **Ray Knott**
- 11. Chair Update** **Ray Knott**
- 12. Other Business** **Ray Knott**
- 13. Adjourn** **Ray Knott**

**Topic: GO Virginia Region 9 Council Meeting**

**Time: Aug 8, 2022 09:30 AM Eastern Time (US and Canada)**

**Join Zoom Meeting**

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**GO VIRGINIA REGIONAL COUNCIL 9**

**JUNE 30, 2022**

**ANNUAL MEETING**

**9:30 a.m. to 11:30 a.m.**

**North Fork Meeting Center, 994 Research Park Boulevard, Charlottesville, VA 22911**

**Virtual meeting details were provided in the agenda**

**MINUTES**

**Council Members Attending In-Person:** Ed Dalrymple, Jr., Cedar Mountain Stone (Chair); Ray Knott, Atlantic Union Bank (Vice Chair); Rob Archer, Codebase Coworking; Kim Blosser, Laurel Ridge Community College (formerly Lord Fairfax); Antwon Brinson, Culinary Concepts AB; Brian Cole, LexisNexis Reed Tech; Jim Crozier, Orange County; Ethan Dunstan, UVA Community Credit Union; Jan Gullickson, Germanna Community College; Yolunda Harrell, Taste of Home; Christine Jacobs, Thomas Jefferson Planning District Commission; Pace Lochte, UVA Economic Development; Tony O'Brien, Fluvanna County; Felix Sarfo-Kantanka, Jr., Dominion Energy; Ed Scott, EcoSeptix Alliance; Francoise Seillier-Moiseiwitch, Revalation Vineyards

**Council Members Attending Virtually:** Paul McCulla, Fauquier County

**Absent Council Members:** Patrick Mauney, Rappahannock-Rapidan Regional Commission (Treasurer); Jim Cheng, CAV Angels; Tom Click, Patriot Industries; Christian Goodwin, Louisa County; Paige Read, Town of Culpeper; Andy Wade, Louisa County

**Special Guest of Council:** Frank Friedman, Piedmont Virginia Community College

**Staff:** Shannon Holland, Helen Cauthen, Thomas Best

**Guests:** Tori Buell, Town of Culpeper; Jason Ford, Virginia Career Works – Piedmont Region; Billy Gammel, Department of Housing and Community Development; Rebecca Haydock, Central Virginia Small Business Development Center; Denise Herndon, UVA Economic Development; Sara Dunnigan, Department of Housing and Community Development; Sarah Morton, Virginia Career Works – Piedmont Region; Bryan Rothamel, Culpeper County; Annie Weidhaas, Department of Housing and Community Development; Kelvin Whitehurst, Virginia Career Works – Piedmont Region. (Other individuals may have attended in-person or virtually but names were not captured.)

**I. Welcome**

Ed Dalrymple, Jr. called the meeting to order at 9:34 a.m.

**II. Roll Call**

A roll call vote was performed. An in-person quorum was established, as noted above.

**III. Public Comment**

Ed Dalrymple asked if there were any public comments. Shannon Holland stated that no public comments had been received.

The Pledge of Allegiance was performed, per the request of Jim Crozier of Orange County.

#### **IV. Council Business – Action Item**

Ed Dalrymple stated the five Council business items would be discussed individually and voted on with one action. There were no motions to move any item out of the group for separate consideration.

a.) Meeting Minutes

One guest name was updated on the draft April 2022 Meeting Minutes.

b.) Financials

Patrick Mauney (Treasurer) was absent. Rahul Maitra, Finance Director, Central Virginia Partnership, provided an overview of Region 9's finances through June 3, 2022, including these highlights:

- Region 9's Statement of Financial Position shows there is a total of \$246.31 in the GO Virginia operating account and \$35,452.13 in accounts receivable. Accounts payable were \$35,530.93 with an additional \$167.51 in other liabilities. Total liabilities and equity were reduced from \$136,244.13 in April 2022 to \$35,698.44 in June 2022.
- 97.98% of Region 9's FY 2021 capacity building budget has been expended, with \$5,052.65 remaining.
- Region 9's Statement of Income and Expense shows the amounts awarded and expended through April 30, 2022 for eight GO Virginia projects with financial activity this fiscal year.

c.) Council Calendar

There was no discussion about the draft FY 2023 Region 9 Council calendar. Locations are to be determined and staff is looking for meeting spaces in Region 9 that can accommodate virtual participation.

d.) Dashboard

The state's biennial budget included a sweep of unobligated balances from prior fiscal years. DHCD has estimated Region 9 will have a total unobligated per capita fund balance of \$278,043 recaptured from FY18 – FY21. The Economic Resilience and Recovery (ERR) Program was scheduled to expire at the end of FY 2022 and residual balances are no longer available going forward. Staff will present an updated funding dashboard at the Council's next meeting in August.

e.) Director Report

Pace Lochte inquired about Region 9's project pipeline and staff clarified that awarded project's must be tied to a specific funding stream. The three GO Virginia projects awarded in Region 9 in FY 2022 were drawn from three different funding streams: FY22 regional per capita funding (Talent Supply Connector), FY23 regional per capita funding (Technology Academies), and ERR funding (BEACON's Kitchen). Two projects advanced by Council were deferred and will be reconsidered by the GO Virginia Board in

September. Should these projects receive approval, there will be about \$100k in Region 9's FY22 per capita allocation remaining from which the Council may still use to award grants. Council members were encouraged to think about ways to develop a more robust project pipeline moving forward.

***Ed Scott made a motion to approve the Council Business. Jim Crozier seconded the motion. The motion carried.***

**V. Slate – Action Item**

The Region 9 Council Nominating Committee prepared the FY 2023 Slate of Nominees in advance of the Annual Meeting. Ed Dalrymple stated the Slate was grouped together to be voted on with one action. There were no motions to move any appointment or nomination out of the group for separate consideration. The Slate was updated to include Antwon Brinson as an ex officio member of the Council as Chair of the Piedmont Workforce Board. There was no discussion about the Slate and no nominations from the floor.

***Kim Blosser made a motion to approve the Slate of Nominees. Antwon Brinson seconded the motion. The motion carried.***

**VI. Committee, Task Force, or Strike Force Updates**

a.) Strike Force Status – **Action Item**

Ed Dalrymple shared the Council created the COVID Strike Force to effectively implement the new Economic Resilience and Recovery Program and made the status of the Strike Force a standing item on the Council agenda. Now that the ERR program has expired, he encouraged the Council to discuss the need for the Strike Force and this agenda item.

***Ray Knott made a motion to terminate the COVID Strike Force and remove the standing item from the agenda. Yolunda Harrell seconded the motion. The motion carried.***

b.) Nominating Committee

Ed Scott stated that while developing the Slate, the Nominating Committee had noted that the Council is maturing to the point where public and private sector members are reaching term limits. Therefore, he asked Council members to think about how to promote GO Virginia's service opportunity to private sector leaders. He also encouraged current members to identify potential new members willing to commit time, especially during the project review process.

**VII. Other Business**

At the top of the meeting, Ed Dalrymple requested a motion to move the Other Business item up on the Agenda to ensure action could be taken by the Council.

***Ray Knott made the motion. Jim Crozier seconded the motion. The motion carried.***

- a.) Letter of Support Request for Statewide Competitive Project Application – **Action Item**  
Bryan David, Program Director, GO Virginia Region 3, provided an update on the Mid-Atlantic Broadband Communities Corporation’s Middle Mile Fiber Expansion Project. Slides are posted with these Minutes at [www.GOVirginia9.org/calendar](http://www.GOVirginia9.org/calendar)

***Ethan Dunstan made a motion to provide a letter of support to Region 3. Brian Cole seconded the motion. The motion carried.***

- b.) Christine Jacobs, Executive Director, Thomas Jefferson Planning District Commission, reported that the Rappahannock-Rapidan Regional Commission and the Thomas Jefferson Planning District Commission were awarded Comprehensive Economic Development Strategies (CEDS) planning grants from the U.S. Economic Development Administration.

#### **VIII. Project Proposal Updates**

Shannon Holland, Director, GO Virginia Region 9, provided an update on the five project proposals the Council approved in April. These projects were reviewed at the GO Virginia Board meeting in June. Three were approved and two were deferred for further development. Next steps will include setting up contract meetings between New Hill Development Corporation, Virginia Career Works – Piedmont Region, Laurel Ridge Community College, and the Department of Housing and Community Development. Staff is working closely with the other two grant applicants to finalize revised project proposals in advance of the GO Virginia Board’s next meeting in September.

#### **IX. Region 9 Project Presentation**

Rebecca Haydock, Director, Central Virginia Small Business Development Center, provided an update on Region 9’s Digital Business Resiliency project. Slides are posted with these Minutes at [www.GOVirginia9.org/calendar](http://www.GOVirginia9.org/calendar)

#### **X. GO Virginia Update**

Sara Dunnigan, Deputy Director, GO Virginia and Economic Development, Department of Housing and Community Development, presented on the past, present, and future of the GO Virginia initiative. Slides are posted with these Minutes at [www.GOVirginia9.org/calendar](http://www.GOVirginia9.org/calendar)

#### **XI. Chair Update**

- a.) Annual Report  
Ed Dalrymple encouraged Council members to review Region 9’s Year-End Report on Growth Plan Implementation, available at [www.GOVirginia9.org/calendar](http://www.GOVirginia9.org/calendar)
- b.) Legislative Update  
A legislative update was not provided.
- c.) Statewide Projects



Ed Dalrymple stated the Council agenda included an update on the Virginia Small Business Development Center's statewide competitive project. No new updates were reported for GENEDGE or Virginia Bio-Connect.

**XII. Adjourn**

The meeting adjourned at 11:42 a.m.

DRAFT

**GO Virginia**  
**Statement of Financial Position**  
As of June 30, 2022

	June 30, 2022
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
11200 · GO VA Operating Account - Union	246.30
<b>Total Checking/Savings</b>	246.30
<b>Accounts Receivable</b>	
11000 · Accounts Receivable	116,533.54
<b>Total Accounts Receivable</b>	116,533.54
<b>Other Current Assets</b>	
11100 · Accrued Receivable	4,595.22
<b>Total Other Current Assets</b>	4,595.22
<b>Total Current Assets</b>	121,375.06
<b>TOTAL ASSETS</b>	<b>121,375.06</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20002 · Accounts Payable	45,588.18
20004 · Due to CVPED	71,024.15
<b>Total Accounts Payable</b>	116,612.33
<b>Other Current Liabilities</b>	
25060 · Accrued Expenses - Other	4,595.22
25500 · Unearned Rev - Advanced Funds	167.51
<b>Total Other Current Liabilities</b>	4,762.73
<b>Total Current Liabilities</b>	121,375.06
<b>Total Liabilities</b>	121,375.06
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>121,375.06</b>



**GO Virginia**  
**Statement of Financial Position**  
As of July 19, 2022

	July 19, 2022
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
11200 · GO VA Operating Account - Union	246.30
<b>Total Checking/Savings</b>	246.30
<b>Accounts Receivable</b>	
11000 · Accounts Receivable	108,032.02
<b>Total Accounts Receivable</b>	108,032.02
<b>Total Current Assets</b>	108,278.32
<b>TOTAL ASSETS</b>	<b>108,278.32</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20002 · Accounts Payable	45,588.18
20004 · Due to CVPED	62,522.63
<b>Total Accounts Payable</b>	108,110.81
<b>Other Current Liabilities</b>	
25500 · Unearned Rev - Advanced Funds	167.51
<b>Total Other Current Liabilities</b>	167.51
<b>Total Current Liabilities</b>	108,278.32
<b>Total Liabilities</b>	108,278.32
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>108,278.32</b>

**GO Virginia**  
**Capacity Building - Statement of Income and Expense (Summary)**  
**TOTAL FY2021 SPENDING: January 2021 through May 2022**

	Capacity Building			
	Jan '21 - May '22	Budget	% of Budget	Remaining
<b>Income</b>				
41520 · State Grants	250,000.00	250,000.00	100.0%	0.00
<b>Total Income</b>	250,000.00	250,000.00	100.0%	0.00
<b>Gross Profit</b>	250,000.00	250,000.00	100.0%	0.00
<b>Expense</b>				
01250 · General Administration	17,077.99	17,077.99	100.0%	0.00
54000 · Program expenses				
54400 · Project related expenses				
54426 · Audit	2,988.68	2,988.68	100.0%	0.00
54430 · Contract Services	0.00	0.00	0.0%	0.00
54449 · Meetings and Facilitation	630.60	630.60	100.0%	0.00
54450 · Supplies	379.52	379.52	100.0%	0.00
54451 · Travel	395.59	395.59	100.0%	0.00
54452 · Rent/Lease	11,216.00	11,216.00	100.0%	0.00
54453 · Salaries	209,180.74	209,180.74	100.0%	0.00
54457 · Marketing/Advertising/Promotion	8,130.88	8,130.88	100.0%	0.00
54462 · Legal Expenses	0.00	0.00	0.0%	0.00
<b>Total 54400 · Project related expenses</b>	232,922.01	232,922.01	100.0%	0.00
54410 · Planning Grants	0.00	0.00	0.0%	0.00
<b>Total 54000 · Program expenses</b>	232,922.01	232,922.01	100.0%	0.00
66000 · Payroll Expenses	0.00	0.00	0.0%	0.00
<b>Total Expense</b>	250,000.00	250,000.00	100.0%	0.00
<b>Net Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>

**GO Virginia**  
**Capacity Building - Statement of Income and Expense (Summary)**

**TOTAL FY2022 SPENDING: April 2022 through June 2022**

	<b>Capacity Building</b>		
	<b>Apr '22 - June '22</b>	<b>Budget</b>	<b>% of Budget</b>
<b>Income</b>			
41520 · State Grants	39,956.07	248,500.00	16.08%
<b>Total Income</b>	<b>39,956.07</b>	<b>248,500.00</b>	<b>16.08%</b>
<b>Gross Profit</b>	<b>39,956.07</b>	<b>248,500.00</b>	<b>16.08%</b>
<b>Expense</b>			
01250 · General Administration	2,403.03	25,000.00	9.61%
54400 · Project Support expenses			
54426 · Audit	0.00	7,000.00	0.0%
54430 · Contract Services	0.00	500.00	0.0%
54449 · Meetings and Facilitation	227.21	5,000.00	4.54%
54450 · Supplies	0.00	0.00	0.0%
54451 · Travel	422.38	2,500.00	16.9%
54452 · Rent/Lease	2,038.74	11,500.00	17.73%
54453 · Salaries	34,517.37	175,000.00	19.72%
54457 · Marketing/Advertising/Promotion	347.34	5,000.00	6.95%
54462 · Legal Expenses	0.00	250.00	0.0%
54464 · Taxes & Insurance	0.00	1,000.00	0.0%
<b>Total 54400 · Project Support expenses</b>	<b>37,553.04</b>	<b>207,750.00</b>	<b>18.08%</b>
54500 · Planning expenses			
54501 · Contract Services	0.00	250.00	0.0%
54502 · Technical Assistance	0.00	15,500.00	0.0%
54503 · Growth and Diversification Plan Development	0.00	0.00	0.0%
54504 · Planning Grant	0.00	0.00	0.0%
<b>Total 54400 · Planning expenses</b>	<b>0.00</b>	<b>15,750.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>39,956.07</b>	<b>248,500.00</b>	<b>16.08%</b>
<b>Net Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>

**GO Virginia Projects - Statement of Income and Expense  
From Beginning of All Projects through June 30, 2022**

	Accelerating Sites			Project Future		
	(Projects)			(Projects)		
	Jan '00 - Jun 22	Budget	% of Budget	Jan '00 - Jun 22	Budget	% of Budget
<b>Income</b>						
41520 · State Grants	27,660.68	786,333.00	3.52%	126,756.44	148,689.00	85.25%
<b>Total Income</b>	<u>27,660.68</u>	<u>786,333.00</u>	<u>3.52%</u>	<u>126,756.44</u>	<u>148,689.00</u>	<u>85.25%</u>
<b>Gross Profit</b>	27,660.68	786,333.00	3.52%	126,756.44	148,689.00	85.25%
<b>Expense</b>						
01250 · General Administration	3,210.68	10,000.00	32.11%	11,013.92	11,014.00	100.0%
54000 · Program expenses						
54400 · Project related expenses						
54425 · Architectural and Engineering	24,450.00	776,333.00		0.00	0.00	
54430 · Contract Services	0.00	0.00	0.0%	2,531.59	2,656.59	95.3%
54440 · Equipment	0.00	0.00	0.0%	4,697.99	6,197.99	75.8%
54442 · Training	0.00	0.00		0.00	0.00	
54447 · Other - Programming	0.00	0.00		0.00	0.00	
54448 · Other - Workspace	0.00	0.00		0.00	0.00	
54449 · Meetings and Facilitation	0.00	0.00		0.00	0.00	
54450 · Supplies	0.00	0.00		0.00	0.00	
54451 · Travel	0.00	0.00	0.0%	4,346.40	5,404.68	80.42%
54452 · Rent/Lease	0.00	0.00	0.0%	0.00	0.00	0.0%
54453 · Salaries	0.00	0.00	0.0%	79,632.01	95,128.64	83.71%
54454 · Other - Website	0.00	0.00		0.00	0.00	
54455 · Fringe Benefits	0.00	0.00	0.0%	24,534.53	28,287.10	86.73%
54456 · Machinery/Tools	0.00	0.00		0.00	0.00	
54457 · Marketing/Advertising/Promotion	0.00	0.00		0.00	0.00	
54458 · Planning Assessment	0.00	0.00		0.00	0.00	
54459 · Other - Solutions Implementatio	0.00	0.00		0.00	0.00	
54461 · Other - Program Deliverables	0.00	0.00	0.0%	0.00	0.00	0.0%
54462 · Legal Expenses	0.00	0.00	0.0%	0.00	0.00	0.0%
54463 · Other - Outreach and Promotion	0.00	0.00		0.00	0.00	
<b>Total 54400 · Project related expenses</b>	<u>24,450.00</u>	<u>776,333.00</u>	<u>3.15%</u>	<u>115,742.52</u>	<u>137,675.00</u>	<u>84.07%</u>
<b>Total 54000 · Program expenses</b>	<u>24,450.00</u>	<u>776,333.00</u>	<u>3.15%</u>	<u>115,742.52</u>	<u>137,675.00</u>	<u>84.07%</u>
<b>Total Expense</b>	<u>27,660.68</u>	<u>786,333.00</u>	<u>3.52%</u>	<u>126,756.44</u>	<u>148,689.00</u>	<u>85.25%</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>

**GO Virginia Projects - Statement of Income and Expense  
From Beginning of All Projects through June 30, 2022**

	Venture Central			Business Resiliency SBDC		
	(Projects)			(Projects)		
	Jan '00 - Jun 22	Budget	% of Budget	Jan '00 - Jun 22	Budget	% of Budget
<b>Income</b>						
41520 · State Grants	56,695.29	300,000.00	18.9%	89,399.44	131,220.00	68.13%
<b>Total Income</b>	<u>56,695.29</u>	<u>300,000.00</u>	<u>18.9%</u>	<u>89,399.44</u>	<u>131,220.00</u>	<u>68.13%</u>
<b>Gross Profit</b>	56,695.29	300,000.00	18.9%	89,399.44	131,220.00	68.13%
<b>Expense</b>						
01250 · General Administration	6,964.57	22,222.00	31.34%	6,566.98	9,720.00	67.56%
54000 · Program expenses						
54400 · Project related expenses						
54425 · Architectural and Engineering	0.00			0.00		
54430 · Contract Services	44,100.00	13,778.00	320.08%	33,150.56	60,000.00	55.25%
54440 · Equipment	0.00	6,000.00	0.0%	0.00		
54442 · Training	0.00			0.00		
54447 · Other - Programming	4,752.50			0.00		
54448 · Other - Workspace	0.00			0.00		
54449 · Meetings and Facilitation	0.00			0.00		
54450 · Supplies	0.00			0.00		
54451 · Travel	878.22	5,000.00	17.56%	0.00		
54452 · Rent/Lease	0.00	12,000.00	0.0%	0.00		
54453 · Salaries	0.00	125,000.00	0.0%	49,681.90	61,500.00	80.78%
54454 · Other - Website	0.00			0.00		
54455 · Fringe Benefits	0.00	70,000.00	0.0%	0.00		
54456 · Machinery/Tools	0.00			0.00		
54457 · Marketing/Advertising/Promotion	0.00			0.00		
54458 · Planning Assessment	0.00			0.00		
54459 · Other - Solutions Implementatio	0.00			0.00		
54461 · Other - Program Deliverables	0.00	36,000.00	0.0%	0.00		
54462 · Legal Expenses	0.00	10,000.00	0.0%	0.00		
54463 · Other - Outreach and Promotion	0.00			0.00		
<b>Total 54400 · Project related expenses</b>	<u>49,730.72</u>	<u>277,778.00</u>	<u>17.9%</u>	<u>82,832.46</u>	<u>121,500.00</u>	<u>68.18%</u>
<b>Total 54000 · Program expenses</b>	<u>49,730.72</u>	<u>277,778.00</u>	<u>17.9%</u>	<u>82,832.46</u>	<u>121,500.00</u>	<u>68.18%</u>
<b>Total Expense</b>	<u>56,695.29</u>	<u>300,000.00</u>	<u>18.9%</u>	<u>89,399.44</u>	<u>131,220.00</u>	<u>68.13%</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>

**GO Virginia Projects - Statement of Income and Expense  
From Beginning of All Projects through June 30, 2022**

	Catalyst Accelerator			Total Projects		
	(Projects)					
	Jan '00 - Jun 22	Budget	% of Budget	Jan '00 - Dec 21	Budget	% of Budget
<b>Income</b>						
41520 · State Grants	411,620.81	475,200.00	86.62%	712,132.66	1,841,442.00	38.67%
<b>Total Income</b>	<u>411,620.81</u>	<u>475,200.00</u>	<u>86.62%</u>	<u>712,132.66</u>	<u>1,841,442.00</u>	<u>38.67%</u>
<b>Gross Profit</b>	411,620.81	475,200.00	86.62%	712,132.66	1,841,442.00	38.67%
<b>Expense</b>						
01250 · General Administration	8,232.65	21,755.43	37.84%	35,988.80	74,711.43	48.17%
54000 · Program expenses						
54400 · Project related expenses						
54425 · Architectural and Engineering	0.00			24,450.00	776,333.00	3.15%
54430 · Contract Services	17,545.73	25,000.00	70.18%	97,327.88	101,434.59	95.95%
54440 · Equipment	0.00			4,697.99	12,197.99	38.51%
54442 · Training	0.00			0.00	0.00	0.0%
54447 · Other - Programming	12,547.86	20,000.00	62.74%	17,300.36	20,000.00	86.5%
54448 · Other - Workspace	59,850.00	75,000.00	79.8%	59,850.00	75,000.00	79.8%
54449 · Meetings and Facilitation	0.00			0.00	0.00	0.0%
54450 · Supplies	0.00			0.00	0.00	0.0%
54451 · Travel	0.00	20,000.00	0.0%	5,224.62	30,404.68	17.18%
54452 · Rent/Lease	0.00			0.00	12,000.00	0.0%
54453 · Salaries	313,444.57	313,444.57	100.0%	442,758.48	595,073.21	74.4%
54454 · Other - Website	0.00			0.00	0.00	0.0%
54455 · Fringe Benefits	0.00			24,534.53	98,287.10	24.96%
54456 · Machinery/Tools	0.00			0.00	0.00	0.0%
54457 · Marketing/Advertising/Promotion	0.00			0.00	0.00	0.0%
54458 · Planning Assessment	0.00			0.00	0.00	0.0%
54459 · Other - Solutions Implementatio	0.00			0.00	0.00	0.0%
54461 · Other - Program Deliverables	0.00			0.00	36,000.00	0.0%
54462 · Legal Expenses	0.00			0.00	10,000.00	0.0%
54463 · Other - Outreach and Promotion	0.00			0.00	0.00	0.0%
<b>Total 54400 · Project related expenses</b>	<u>403,388.16</u>	<u>453,444.57</u>	<u>88.96%</u>	<u>676,143.86</u>	<u>1,766,730.57</u>	<u>38.27%</u>
<b>Total 54000 · Program expenses</b>	<u>403,388.16</u>	<u>453,444.57</u>	<u>88.96%</u>	<u>676,143.86</u>	<u>1,766,730.57</u>	<u>38.27%</u>
<b>Total Expense</b>	<u>411,620.81</u>	<u>475,200.00</u>	<u>86.62%</u>	<u>712,132.66</u>	<u>1,841,442.00</u>	<u>38.67%</u>
<b>Net Income</b>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>0.0%</u></u>

**DASHBOARD**  
**Region 9 - Piedmont Opportunity Corridor**  
**August 8, 2022**

**PER CAPITA FUNDING (Regional)**

FY July 1- June 30	Per Capita/ECB Allocation	Added from Capacity Building	Rollover from prior FY*	Total Available for Projects	Total Awarded	Funds Remaining (if not used rolled to next FY)
FY2018	546,302	250,000		796,302	735,987	0
FY2019	1,000,000	99,350	60,315	1,159,665	1,159,550	0
FY2020	1,000,000	11,761	115	1,011,876	947,500	0
FY2021	1,000,000	0	64,376	1,064,376	786,333	0
FY2022	1,000,000	0	(278,043)	1,000,000	391,528	608,472
FY2023	1,000,000	0	0	1,000,000	402,075	597,925

\*(278,043) represents estimated recapture of unobligated funds from prior fiscal years

**ECONOMIC RESILIENCY AND RECOVERY (ERR) FUNDING – April 18, 2020 to June 30, 2022**

FY	ERR Allocation	Total Awarded	Returned after Project Closeouts	Funds Remaining	Funds Recaptured
ALL	1,000,000,	768,909	5,000	231,091	(231,091)

FY20: Project Rebound \$80,000; Project Reconnect \$99,500; Crafting a New Normal \$44,000 | FY21: Connector Platform \$76,500; Business Digital Resiliency \$131,220; Future of Workforce Outreach \$148,689 | BEACON’s Commercial Kitchen \$189,000  
 Returned at closeout: Project Rebound \$5,000

**INVESTMENT – ALL PROJECTS**

Projects	Awarded	Leveraged	Jobs
18	\$4.2 million	\$7.8 million	812

Does not include projects with pending contracts



**DIRECTOR UPDATE**  
**REGIONAL COUNCIL 9 MEETING**  
**UPDATED: AUGUST 1, 2022**  
**MEETING: AUGUST 8, 2022**

**Project Performance Monitoring:**

- GO Virginia Quarterly Progress Reports for Q2 2022 submitted:
  - Accelerating Regionally Significant Sites | Central Virginia Partnership
  - Digital Business Resiliency | Community Investment Collaborative/Central Virginia SBDC
  - Future of Workforce Outreach | Virginia Career Works – Piedmont Region
  - Venture Central | Charlottesville Regional Chamber of Commerce

**Project Budget Changes/Updates:**

- Future of Work | Move funds from *Travel* (-\$4,395.32), *Salaries* (-\$3,101.36), *Contract Services* (-\$843.41), and *Equipment* (-\$302.01) to *Fringe Benefits* (+\$8,642.10) in preparation for project closeout and to ensure the subgrantee meets the contractual milestones and outcomes related to this project on July 12, 2022.

**Contract Changes and Project Closeouts:**

- Contract Changes:
  - Extensions: n/a
  - Outcomes/Deliverables Changes: n/a
  - Milestones: Accelerating Sites move project milestones back 6-9 months as presented at August 2022 Council Meeting
- Project Closeouts:
  - Completed: n/a
  - In Progress: Digital Business Resiliency (Fiscal and Performance Closeout due 9/30/2022); Catalyst Accelerator Program (Performance Closeout due 9/30/2022)
  - Funds Not Spent at Closeout: n/a
  - Upcoming Contract End Dates: Future of Workforce Outreach (9/30/2022)

**Key Activity:**

- Update and resubmit two Council approved projects to DHCD for Board review
- Project pipeline development meetings
- Attend Virginia Business Ready Sites Program (VBRSP) Guideline & Application Webinar hosted by the Virginia Economic Development Partnership (VEDP) on July 12
- Receive Virginia Small Business Development Center (SBDC) and Innovation Commercialization Assistance Program (ICAP) statewide project updates organized by GO Virginia Region 7 on July 19
- Attend GO Virginia Region 9 Virginia Talent + Opportunity Partnership (Virginia TOP) grant kickoff meeting hosted by the UVA Career Center on July 20
- Onboard new Council Members
- Host contract negotiations for awarded grant projects
- Participate at regional economic development monthly meetings hosted by Partnership
- Track statewide projects

**LinkedIn:**

- Followers: 289 (+7.2%)
- Post Impressions: 2.0K



- Unique Impressions: 1.1K
- Engagements: 279
- Clicks: 191
- Reactions: 78

#### **Upcoming Dates**

- **GO Virginia Board Meetings:** September 13, December 13
- **Region 9 Council Meetings:** October 20
- **Next Region 9 Project Application Deadline:** September 8



## MEMORANDUM

Date: July 27, 2022

To: GO Virginia Region 9 Council for August 8, 2022 Council Meeting

From: Shannon Holland, Director GO Virginia Region 9

Re: Request to revise Region 9 Project Contract Template

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This is a request for the Council to approve adding the following wording to the Region 9 Project Contract Template, as noted below. Though staff monitors remittance activity this revision will bring the Region 9 contract into line with the GO Virginia program.

**8. SUBGRANTEE shall submit invoices (remittance requests) for allowable expenses on a quarterly basis, as per the Approved Budget. If a remittance is not submitted at least once per quarter, it should be noted in the required quarterly report the reason a remittance was not submitted that quarter. Failure to submit regular remittances without justification may result in action by DHCD or the GRANTEE. Action for failure to submit timely remittances or explanation for that failure could be a reason for TERMINATION FOR CAUSE.**

## Electronic Meetings Policy - Region 9 Council

~~Revision as presented to Council As approved by Council on August 98, 2021~~

<b>Title:</b>	Electronic Meeting Policy	<b>Policy #:</b>	n/a
<b>Effective Date:</b>	<del>8/9/2021</del> 8/8/2022	<b>Revision Date:</b>	8/8/2022

### Purpose:

To summarize Electronic Meetings Policy for the GO Virginia Region 9 Council

### Policy:

~~It is the policy of Regional Council 9 that individual members may participate in meetings of the Council by electronic means as permitted by Virginia Code § 2.2-3708.2. This policy shall apply to the entire membership and without regard to the identity of the member requesting remote participation or the matters that will be considered or voted on at the meeting. The Region 9 Council may host all virtual Council meetings, as permitted by Virginia Code § 2.2-3708.2 (Meetings held through electronic communication means during declared states of emergency) and on a limited basis as permitted in Virginia Code § 2.2-3708.3 (Meetings held through electronic communication means; situations other than declared states of emergency). Committees, Task Forces, and other Ad Hoc groups working on behalf of or appointed by the Region 9 Council will also adhere to this policy, if applicable.~~

~~The exceptions for individual member participation by electronic means, as permitted in Virginia Code § 2.2-3708.3 shall apply to the entire membership and without regard to the identity of the member requesting remote participation or the matters that will be considered or voted on at the meeting. The following is a summary of the exceptions:~~

### Exception for Individual Members

Individual members of the Council may participate by electronic means when

- ~~1) a) a temporary or permanent disability or other medical condition that prevents the member's physical attendance; -~~
- ~~b2) a medical condition of a member of the member's family requires the member to provide care that prevents the member's physical attendance;~~
- ~~an identified personal matter or~~ ~~3e) if on the day of the meeting~~ a member's principal residence is more than 60 miles from the meeting location identified in the required meeting note; or
- ~~4) The member is unable to attend the meeting due to a personal matter and identifies with specificity the nature of the personal matter. However, the member may not use remote participation due to personal matters more than two meetings per calendar year or 25 percent of the meetings held per calendar year. -~~

~~Participation because of an emergency or personal matter is limited to two (2) meetings per year or 25% of the meetings of the Council, whichever is less.~~ As long as all of the requirements are met, a

member participating through electronic communications means may make motions, vote, join in closed meetings and otherwise participate fully as if he or she was physically present.

Procedural requirements:

1. Physically assembled quorum is required;
- ~~2. Remote member must notify chair of the public body on or before the day of the meeting;~~
- ~~3. Remote member must identify the remote location from which the member participated; however, the remote location need not be open to the public.~~
- ~~2-4. Remote member's voice must be heard by all;~~
- ~~3. The Council shall record in the minutes the remote location from which the member participated; however, the remote location need not be open to the public.~~
- ~~4-1. Remote member must notify chair of the public body on or before the day of the meeting;~~
5. Nature of the emergency or personal matter must be identified OR in case of a physical disability or other medical condition, the member must notify chair of the fact of ~~that the~~ disability or medical condition;
6. Member's remote participation must be in accord with the policy on electronic participation adopted by the public body
7. Nature of emergency or personal matter, or fact of disability or other medical condition, and remote location must be recorded in the minutes.

The exceptions for individual member participation by electronic means, as permitted in Virginia Code § 2.2-3708.3 shall apply to the entire membership and without regard to the identity of the member requesting remote participation or the matters that will be considered or voted on at the meeting. The following is a summary of the exceptions.

#### Automatic Approval with Vote if Challenged

Individual participation from a remote location shall be approved unless such participation would violate this policy or the provisions of the Virginia Freedom of Information Act. If a member's participation from a remote location is challenged, then the Council shall vote whether to allow such participation. If Council votes to disapprove of the member's participation because such participation would violate this policy, such disapproval shall be recorded in the minutes with specificity.

#### Exception for Governor-Declared or Locality Declared State of Emergency

The Council may meet by electronic communication means without a quorum of the public body physically assembled at one location when the Governor has declared a state of emergency in accordance with § 44-146.17 or the locality in which the public body is located has declared a local state of emergency pursuant to § 44-146.21, provided that (i) the catastrophic nature of the declared emergency makes it impracticable or unsafe to assemble a quorum in a single location and (ii) the purpose of the meeting is to provide for the continuity of operations of the public body or the discharge of its lawful purposes, duties, and responsibilities. The Council convening a meeting in accordance with this shall:

- a. Give public notice using the best available method given the nature of the emergency, which notice shall be given contemporaneously with the notice provided to members of the public body conducting the meeting;
- b. Make arrangements for public access to such meeting through electronic communication means, including videoconferencing if already used by the Council;

- c. Provide the public with the opportunity to comment at those meetings of the Council when public comment is customarily received; and
- d. Otherwise comply with the provisions of this section.

The nature of the emergency, the fact that the meeting was held by electronic communication means, and the type of electronic communication means by which the meeting was held shall be stated in the minutes.

The provisions of this exception shall be applicable only for the duration of the emergency declared pursuant to § 44-146.17 or 44-146.21.



## **Task Force Members FY 2023**

**Effective July 1, 2022**

### **Talent Development**

Kim Blosser  
Antwon Brinson  
Ed Dalrymple, Jr.  
Jan Gullickson, *Special Guest of Council*  
Jean Runyon

### **Growing Existing Businesses**

Brian Cole  
Jim Crozier  
Ray Knott  
Paige Read  
Felix Sarfo-Kantanka, Jr.  
Ed Scott  
Francoise Seillier-Moiseiwitsch

### **Entrepreneurship**

Rob Archer  
Jim Cheng  
Tom Click  
Ethan Dunstan  
Yolunda Harrell  
Pace Lochte  
Paige Read

### **Site Readiness**

Christian Goodwin  
Christine Jacobs  
Patrick Mauney  
Tony O'Brien  
Paige Read  
Andy Wade  
Jonathon Weakley

